



GCR Inc.

Schedule 70 – Information Technology Services

Contract Number: GS-35F-0481V



Schedule 70
Contract GS-35F-0481V

GENERAL SERVICES ADMINISTRATION**Federal Supply Service****Authorized Federal Supply Schedule Price List****GSA Schedule 70****General Purpose Commercial Information Technology Equipment, Software and Services**

Special Item No. 132-8 – Purchase of New Equipment

Special Item No. 132-12 – Equipment Maintenance

Special Item No. 132-33 – Perpetual Software License

Special Item No. 132-34 – Maintenance of Software as a Service

Special Item No. 132-51 – Information Technology Professional Services

SPECIAL ITEM NUMBER 132-8 – Purchase of New Equipment**FSC Class 7010 ADPE SYSTEM CONFIGURATION**

- End User Computers/Desktop Computers
- Laptop/Portable/Notebook Computers
- Optical and Imaging Systems
- Other System Configuration Equipment Not Elsewhere Classified
- Professional Workstations
- Servers

FSC Class 7025 ADP INPUT/OUTPUT AND STORAGE DEVICES

- Displays
- Graphics, including Video Graphics, Digitizers, Scanners, and Touch Screens
- Network Equipment
- Optical Recognition Input/Output Devices
- Other Communications Equipment
- Other Input/Output and Storage Devices Not Elsewhere Classified
- Printers
- Storage Devices, including Magnetic Storage, Magnetic Tape Storage and Optical Disk Storage

FSC Class 7035 ADP SUPPORT EQUIPMENT

- ADP Support Equipment

FSC Class 7050 ADP COMPONENTS

- ADP Boards

Note: Installation MUST be incidental to, in conjunction with and in direct support of the products sold under SIN 132-8 of this contract and CANNOT be purchased separately. If the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply. In applying the Davis-Bacon Act, ordering activities are required to incorporate wage rate determinations into orders, as applicable.

SPECIAL ITEM NUMBER 132-12 – Equipment Maintenance**FSC Class J070 MAINT/REPAIR/REBUILD OF EQUIPMENT- ADP EQUIPMENT/SOFTWARE/SUPPLIES/SUPPORT EQUIPMENT**

- Maintenance
- Repair Parts/Spare Parts
- Repair Service
- Third Party Maintenance

SPECIAL ITEM NUMBER 132-33 – Perpetual Software License

FSC Class 7030 ADP SOFTWARE

- Application Software
- Operating System Software
- Utility Software

FSC Class J070 MAINT/REPAIR/REBUILD OF EQUIPMENT- ADP EQUIPMENT/SOFTWARE/
SUPPLIES/SUPPORT EQUIPMENT

- Maintenance of Software

SPECIAL ITEM NUMBER 132-34 – Maintenance of Software as a ServiceFSC Class J070 MAINT/REPAIR/REBUILD OF EQUIPMENT- ADP EQUIPMENT/SOFTWARE/
SUPPLIES/SUPPORT EQUIPMENT

- Maintenance of Software

SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

GCR Inc.
2021 Lakeshore Dr., Suite 500
New Orleans, LA 70122
(504) 304-2500
www.gcrincorporated.com

Contract Number: **GS-35F-0481V**Period Covered by Contract: **June 10, 2009 – June 9, 2019**

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! system. Agencies can browse GSA Advantage! by accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.gsaadvantage.gov/>.

General Services Administration

Federal Acquisition Service

Pricelist current through Modification # **PA-0025**, dated **February 22, 2017**.

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AirportIQ® Safety & Operations Compliance System (ASOCS) **Error! Bookmark not defined.**

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**INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL
SPECIAL ITEM NUMBERS****SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service (www.gsadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION

Ordering address:

GCR Inc.
2021 Lakeshore Dr., Suite 500
New Orleans, LA 70122

Payment address:

GCR Inc.
2021 Lakeshore Dr., Suite 500
New Orleans, LA 70122

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number can be used by ordering activities to obtain technical and/or ordering assistance:

(504) 304-2500

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279

Block 9: G. Order/Modification Under Federal Schedule

Block 16: Data Universal Numbering System (DUNS) Number: **021019674**

Block 30: Type of Contractor - **C**

- A. Small Disadvantaged Business
- B. Other Small Business
- C. Large Business
- G. Other Nonprofit Organization

L. Foreign Contractor

Block 31: Woman-Owned Small Business - **No**

Block 36: Contractor's Taxpayer Identification Number (TIN): **72-0852541**

4a. CAGE Code: **1MLF9**

4b. Contractor **has** registered with the System for Award Management (SAM).

5. FOB DESTINATION

6. DELIVERY SCHEDULE

- a) TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
<u>SIN 132-8</u>	<u>30 Days ARO</u>
<u>SIN 132-12</u>	<u>As Negotiated by Contractor and Ordering Agency</u>
<u>SIN 132-33</u>	<u>30 Days ARO</u>
<u>SIN 132-34</u>	<u>30 Days ARO</u>
<u>SIN 132-51</u>	<u>As Negotiated by Contractor and Ordering Agency</u>

- b) URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter

delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS

Prices shown are NET Prices; Basic Discounts have been deducted.

a) Prompt Payment: **1% 10 Days**

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

b) Quantity:

1) Quantity discounts from listed maintenance service rates for multiple equipment owned and/or leased by an ordering activity are indicated in Section 2.e under SIN 132-12 Terms and Conditions (page 17).

2) Quantity discounts from listed software license fees for multiple airports owned and/or operated by an ordering activity are indicated in Section 13 under SIN 132-33 Terms and conditions (page 25).

c) Dollar Volume: **An additional 0.5% discount for single contracts exceeding \$250,000**

d) Government Educational Institutions (GEI): **GEI are offered the same discounts as all other Government customers**

8. TRADE AGREEMENTS ACT OF 1979, as amended

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING

Not Applicable.

10. SMALL REQUIREMENTS

The minimum dollar value of orders to be issued is **\$100.00**.

11. MAXIMUM ORDER

The maximum order value is **\$500,000.00**

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

a) FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.

b) FAR 8.405-2 Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1. FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS)

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the

U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2. FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS)

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

- a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The

Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

- k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- 1) Manufacturer;
- 2) Manufacturer's Part Number; and
- 3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.gsaadvantage.gov>.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- 1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- 2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- 3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- 4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

- a) For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
- 1) Time of delivery/installation quotations for individual orders;
 - 2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.

- 3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b) The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Not Applicable.

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract.

However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

23. SECTION 508 COMPLIANCE

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: <http://gcrincorporated.com/>

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of

an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order-

- a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- b) The following statement:

This order is placed under written authorization from____dated____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997) (FAR 52.228-5)

- a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective -
 - 1) For such period as the laws of the State in which this contract is to be performed prescribe; or
 - 2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF GENERAL PURPOSE
COMMERCIAL INFORMATION TECHNOLOGY NEW EQUIPMENT (SPECIAL
ITEM NUMBER 132-8)**

1. MATERIAL AND WORKMANSHIP

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

2. ORDER

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

3. TRANSPORTATION OF EQUIPMENT

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

4. INSTALLATION AND TECHNICAL SERVICES

- a) **INSTALLATION.** When the equipment provided under this contract is not normally self- installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:
- 1) Standard Set-up activities are listed as SIN 132-12 APC Kiosk Set-up (GCR-SRV-SET) rate.
 - 2) Any additional services required by the ordering activity will be charged as additional services at the rates listed in SIN 132-51 Professional Services, Government Site labor rates.
- b) **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or SIN 132-9.

- c) **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

5. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The

ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

6. WARRANTY

- a) Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.
- b) The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- c) Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.
- d) If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows:

**13831 Northwest FWY
Suite 450
Houston, TX 77040**

7. PURCHASE PRICE FOR ORDERED EQUIPMENT

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

8. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

TERMS AND CONDITIONS APPLICABLE TO MAINTENANCE, REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS FOR GOVERNMENT-OWNED GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, RADIO/TELEPHONE EQUIPMENT, (AFTER EXPIRATION OF GUARANTEE/WARRANTY PROVISIONS AND/OR WHEN REQUIRED SERVICE IS NOT COVERED BY GUARANTEE/WARRANTY PROVISIONS) AND FOR LEASED EQUIPMENT (SPECIAL ITEM NUMBER 132-12)

1. SERVICE AREAS

- a) The maintenance and repair service rates listed herein are applicable to any ordering activity location within a 30 mile radius of the Contractor's service points. If any additional charge is to apply because of the greater distance from the Contractor's service locations, the mileage rate or other distance factor shall be negotiated at the Task Order level.
- b) When repair services cannot be performed at the ordering activity installation site, the repair services will be performed at the Contractor's plant(s) listed below:

**13831 Northwest FWY
Suite 450
Houston, TX 77040**

2. MAINTENANCE ORDER

- a) Agencies may use written orders, EDI orders, credit card orders, or BPAs, for ordering maintenance under this contract. The Contractor shall confirm orders within fifteen (15) calendar days from the date of receipt, except that confirmation of orders shall be considered automatic for renewals for maintenance (Special Item Number 132-12). Automatic acceptance of order renewals for maintenance service shall apply for machines which may have been discontinued from use for temporary periods of time not longer than 120 calendar days. If the order is not confirmed by the Contractor as prescribed by this paragraph, the order shall be considered to be confirmed by the Contractor.
- b) The Contractor shall honor orders for maintenance for the duration of the contract period or a lesser period of time, for the equipment shown in the pricelist. Maintenance service shall commence on a mutually agreed upon date, which will be written into the maintenance order. Maintenance orders shall not be made effective before the expiration of any applicable maintenance and parts guarantee/warranty period associated with the purchase of equipment. Orders for maintenance service shall not extend beyond the end of the contract period.
- c) Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice, or shorter notice when agreed to by the Contractor; such notice to become effective thirty (30) calendar days from the date on the notification. However, the ordering activity may extend the original discontinuance date upon written notice to the Contractor, provided that such notice is furnished at least ten (10) calendar days prior to the original discontinuance date.
- d) Annual Funding. When annually appropriated funds are cited on a maintenance order, the period of maintenance shall automatically expire on September 30th of the contract period, or at the end of the contract period, whichever occurs first. Renewal of a maintenance order citing the new appropriation shall be required, if maintenance is to continue during any remainder of the contract period.
- e) Cross-year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month, fiscal year period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- f) Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of maintenance service, if maintenance is to be terminated at that time. Orders for continued maintenance will be

required if maintenance is to be continued during the subsequent period.

3. REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS ORDERS

- a) Agencies may use written orders, EDI orders, credit card orders, blanket purchase agreements (BPAs), or small order procedures for ordering repair service and/or repair parts/spare parts under this contract. Orders for repair service shall not extend beyond the end of the contract period.
- b) When repair service is ordered, only one chargeable repairman shall be dispatched to perform repair service, unless the ordering activity agrees, in advance, that additional repair personnel are required to effect repairs.

4. LOSS OR DAMAGE

When the Contractor removes equipment to his establishment for repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the ordering activity installation, until the equipment is returned to such installation.

5. SCOPE

- a) The Contractor shall provide maintenance for all equipment listed herein, as requested by the ordering activity during the contract term. Repair service and repair parts/spare parts shall apply exclusively to the equipment types/models within the scope of this Information Technology Schedule.
- b) Equipment placed under maintenance service shall be in good operating condition.
 - 1) In order to determine that the equipment is in good operating condition, the equipment shall be subject to inspection by the Contractor, without charge to the ordering activity.
 - 2) Costs of any repairs performed for the purpose of placing the equipment in good operating condition shall be borne by the Contractor, if the equipment was under the Contractor's guarantee/warranty or maintenance responsibility prior to the effective date of the maintenance order.
 - 3) If the equipment was not under the Contractor's responsibility, the costs necessary to place the equipment in proper operating condition are to be borne by the ordering activity, in accordance with the provisions of Special Item Number 132-12 (or outside the scope of this contract).

6. RESPONSIBILITIES OF THE ORDERING ACTIVITY

- a) Ordering activity personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.
- b) Subject to security regulations, the ordering activity shall permit access to the equipment which is to be maintained or repaired.
- c) If the Ordering Activity desires a factory authorized/certified service personnel then this should be clearly stated in the task or delivery order.

7. RESPONSIBILITIES OF THE CONTRACTOR

- a) For equipment not covered by a maintenance contract or warranty, the Contractor's repair service personnel shall complete repairs as soon as possible after notification by the ordering activity that service is required. Within the service areas, this repair service should normally be done within 4 hours after notification.
- b) If the Ordering Activity task or delivery order specifies a factory authorized/certified service personnel then the Contractor is obligated to provide such a factory authorized/certified service personnel for the equipment to be repaired or serviced, unless otherwise agreed to in advance between the Agency and the Contractor.

8. MAINTENANCE RATE PROVISIONS

- a) The Contractor shall bear all costs of maintenance, including labor, parts, and such other expenses as are necessary to keep the equipment in good operating condition, provided that the required repairs are not occasioned by fault or negligence of the ordering activity.

b) REGULAR HOURS

The basic monthly rate for each make and model of equipment shall entitle the ordering activity to maintenance service during a mutually agreed upon nine (9) hour principal period of maintenance, Monday through Friday, exclusive of holidays observed at the ordering activity location.

c) AFTER HOURS

Should the ordering activity require that maintenance be performed outside of Regular Hours, charges for such maintenance, if any, will be specified in the pricelist. Periods of less than one hour will be prorated to the nearest quarter hour.

d) TRAVEL AND TRANSPORTATION

If any charge is to apply, over and above the regular maintenance rates, because of the distance between the ordering activity location and the Contractor's service area, the charge will be negotiated at the Task Order level.

e) QUANTITY DISCOUNTS

Quantity discounts from listed maintenance service rates for multiple equipment owned and/or leased by an ordering activity are indicated below:

<u>Quantity Range</u>	<u>Discounts</u>
1-50 Units	0 %
51-100 Units	5 %
Over 100 Units	10 %

9. REPAIR SERVICE RATE PROVISIONS

a) CHARGES. Charges for repair service will include the labor charge, computed at the rates set forth below, for the time during which repairmen are actually engaged in work, and, when applicable, the charge for travel or transportation.

b) MULTIPLE MACHINES. When repairs are ordered by an ordering activity on two or more machines located in one or more buildings within walking distance of each other, the charges will be computed from the time the repairman commences work on the first machine, until the work is completed on the last machine. The time required to go from one machine to another, or from one building to another, will be considered actual work performance, and chargeable to the ordering activity, provided the time consumed in going between machines (or buildings) is reasonable.

c) TRAVEL OR TRANSPORTATION

1) AT THE CONTRACTOR'S SHOP

a) When equipment is returned to the Contractor's shop for adjustments or repairs which are not covered by the guarantee/warranty provision, the cost of transportation, packing, etc., from the ordering activity location to the Contractor's plant, and return to the ordering activity location, shall be borne by the ordering activity.

b) The ordering activity should not return defective equipment to the Contractor for adjustments and repairs or replacement without his prior consultation and instruction.

2) AT THE ORDERING ACTIVITY LOCATION (Within Established Service Areas)

When equipment is repaired at the ordering activity location, and repair service rates are established for service areas or zones, the listed rates are applicable to any ordering activity location within such service areas or zones. No extra charge, time, or expense will be allowed for travel or transportation of repairmen or machines to or from the ordering activity office; such overhead is included in the repair service rates listed.

3) AT THE ORDERING ACTIVITY LOCATION (Outside Established Service Areas)

a) If repairs are to be made at the ordering activity location, and the location is outside the service area as

shown in paragraph 1.a, the repair service and mileage rates negotiated per subparagraphs 1.a and 8.d will apply.

- b) When the overall travel charge computed at the above mileage rate is unreasonable (considering the time required for travel, actual and necessary transportation costs, and the allowable ordering activity per diem rate for each night the repairman is required to remain overnight at the ordering activity location), the ordering activity shall have the option of reimbursing the Contractor for actual costs, provided that the actual costs are reasonable and allowable. The Contractor shall furnish the ordering activity with a report of travel performed and related expenses incurred. The report shall include departure and arrival dates, times, and the applicable mode of travel.

d) LABOR RATES

1) REGULAR HOURS

The Regular Hours repair service rates listed herein shall entitle the ordering activity to repair service during the period 8:00 a.m. to 5:00 p.m., Monday through Friday, exclusive of holidays observed at the ordering activity location. There shall be no additional charge for repair service which was requested during Regular Hours, but performed outside the Regular Hours defined above, at the convenience of the Contractor.

2) AFTER HOURS

When the ordering activity requires that repair service be performed outside the Regular Hours defined above, except Sundays and Holidays observed at the ordering activity location, the After Hours repair service rates listed herein shall apply. The Regular Hours rates defined above shall apply when repair service is requested during Regular Hours, but performed After Hours at the convenience of the Contractor.

3) SUNDAYS AND HOLIDAYS

When the ordering activity requires that repair service be performed on Sundays and Holidays observed at the ordering activity location, the Sundays and Holidays repair service rates listed herein shall apply. When repair service is requested to be performed during Regular Hours and/or After Hours, but is performed at the convenience of the Contractor on Sundays or Holidays observed at the ordering activity location, the Regular Hours and/or After Hours repair service rates, as applicable, shall apply.

REPAIR SERVICE RATES

Note: All repair services will be billed at the rates for the Skill Categories listed in SIN 132-51 Professional Services. Direct expenses incurred for repairs (travel, lodging, gas, etc.) will be billed at approved GSA rates for the time period of each task order.

10. REPAIR PARTS/SPARE PARTS RATE PROVISIONS

All parts, furnished as spares or as repair parts in connection with the repair of equipment, unless otherwise indicated in this pricelist, shall be new, standard parts manufactured by the equipment manufacturer. All parts shall be furnished at prices indicated in the Contractor's GSA pricelist dated March 2016 at a discount of 0% from such listed prices.

11. GUARANTEE/WARRANTY—REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS

a) REPAIR SERVICE

All repair work will be guaranteed/warranted for a period of 30 days.

b) REPAIR PARTS/SPARE PARTS

All parts, furnished either as spares or repairs parts will be guaranteed/warranted for a period of 90 days or at Manufacturer's warranty, whichever is longer.

12. INVOICES AND PAYMENTS

a) Maintenance Service

- 1) Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.
- 2) Payment for maintenance service of less than one month's duration shall be prorated at 1/30th of the monthly rate for each calendar day.

b) Repair Service and Repair Parts/Spare Parts

Invoices for repair service and parts shall be submitted by the Contractor as soon as possible after completion of work. Payment under blanket purchase agreements will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each ordering activity office ordering services under the contract. The cost of repair parts shall be shown as a separate item on the invoice, and shall be priced in accordance with paragraph #10, above. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

TERMS AND CONDITIONS APPLICABLE TO PERPETUAL SOFTWARE LICENSES (SPECIAL ITEM NUMBER 132-33) AND MAINTENANCE AS A SERVICE (SPECIAL ITEM NUMBER 132-34) OF GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE

1. INSPECTION/ACCEPTANCE

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. ENTERPRISE USER LICENSE AGREEMENTS REQUIREMENTS (EULA)

The Contractor shall provide all Enterprise User License Agreements in an editable Microsoft Office (Word) format.

3. GUARANTEE/WARRANTY

- a) Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.

GCR shall faithfully perform the Services using the degree of care, skill, training, diligence and judgment ordinarily exercised under similar circumstances by competent members of the profession which GCR practices or industry or business in which GCR works. GCR warrants that the Software will perform in accordance with and in the manner described by related documentation, training manuals, and by Software functional design specifications. GCR warrants that the Software shall be free of any willfully introduced computer virus or any other similar harmful, malicious or hidden programs or data).

- b) The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- c) Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

4. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number **504-304-0781** for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available **24 hours/day, 7 days/week**.

5. SOFTWARE MAINTENANCE

- a) Software maintenance as it is defined:

- 1) Software Maintenance as a Product (SIN 132-33)

Software maintenance as a product includes the publishing of bug/defect fixes via patches and updates/upgrades in function and technology to maintain the operability and usability of the software product. It may also include other no charge support that are included in the purchase price of the product in the commercial marketplace. No charge support includes items such as user blogs, discussion forums, on-line help libraries and FAQs (Frequently Asked Questions), hosted chat rooms, and limited telephone, email and/or web-based general technical support for user's self-diagnostics.

Software maintenance as a product does NOT include the creation, design, implementation, integration, etc.

of a software package. These examples are considered software maintenance as a service.

Software Maintenance as a product is billed at the time of purchase.

2) Software Maintenance as a Service (SIN 132-34)

Software maintenance as a service creates, designs, implements, and/or integrates customized changes to software that solve one or more problems and is not included with the price of the software. Software maintenance as a service includes person-to-person communications regardless of the medium used to communicate: telephone support, on-line technical support, customized support, and/or technical expertise which are charged commercially. Software maintenance as a service is billed arrears in accordance with 31 U.S.C. 3324.

Software maintenance as a service is billed in arrears in accordance with 31 U.S.C. 3324.

Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

6. PERIODS OF MAINTENANCE (SIN 132-34)

- a) The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.
- b) Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
- c) Annual Funding. When annually appropriated funds are cited on an order for maintenance, the period of the maintenance shall automatically expire annually based on the contract period, whichever occurs first. Renewal of the maintenance order citing the new appropriation shall be required, if the maintenance is to be continued.
- d) Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- e) Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the maintenance is to be terminated at that time. Orders for the continuation of maintenance will be required if the maintenance is to be continued during the subsequent period.

7. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE

- a) The ordering activity may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.
- b) Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.
- c) The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.
- d) The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to N/A % of all term license payments during the period that the software was under a term license within the ordering activity.

8. TERM LICENSE CESSATION

- a) After a software product has been on a continuous term license for a period of N/A months, a fully paid-up,

non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited.

- b) The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number 132-34, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

9. UTILIZATION LIMITATIONS - (SIN 132-33 AND SIN 132-34)

- a) Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b) When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
 - 1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
 - 2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
 - 3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.
 - 4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of Disaster Recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.
 - 5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

10. SOFTWARE CONVERSIONS - (SIN 132-33)

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version.

11. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

11.1. AirportIQ® Enterprise Reporting & Operations (AERO)

AirportIQ® Enterprise Reporting & Operations (AERO) software provides a turnkey operation, safety, security, law enforcement, information management and enterprise-wide communications solution to effectively manage and report on incidents and activities occurring at an airport. The fully-integrated system allows quick communication of activities and incidents to airlines and other tenants. AERO is a central point of access for multiple operational units, such as airport safety, law enforcement, security, operations, and communications.

AERO Advantages:

- Features Part 139 inspection processes, manages maintenance, and FAA reporting
- Maintains records and tracks incidents and events with integrated GIS mapping and image attachment
- Tablet mobile app runs in both on- and off-line modes
- Provides automatic alerts, email, and ad-hoc reporting with document and image repository
- Features dashboard analytics and advanced search engine of all archived data
- Integrates with enterprise asset management solutions for work requests
- Includes a Screen Designer for common and custom forms
- Open architecture allows for future interfaces

AERO Features:

- Configuration and Flexibility
- Airport Operations Log
- Inspections, Memos, and Service Requests
- Part 139 Inspection System
- GIS, Computer Aided Drawing and Drafting (CADD) Interface
- Mobile Inspections App
- ARFF Training System Module
- SMS Integration

AERO Equipment/Devices:

Because AERO is web-based it is functional on desktop computers, tablets and mobile devices. In addition, AERO has a tablet mobile app with iOS, Windows and Android capability for on-line or off-line use. This mobile, GIS focused, device independent application provides a robust method to enhance the collection of data in the field on-line (network connected) or off-line. The application uses a geographical information system (GIS) method of data entry which concentrates on airfield assets, discrepancies and inspection findings. With AERO Mobile, airfield inspectors can view airport assets in a GPS location-sensitive manner, and issue work requests to airfield maintenance regarding any discrepancies which may need to be addressed.

Microsoft Surface Pro 3: AERO supports the Windows Surface Pro 3 as a desktop device running the full desktop version of AERO, and as a touch-screen mobile tablet device running AERO Mobile. It can be docked and undocked, wired or wireless. The mobile app works in disconnected mode and syncs when reconnected to the docking station or when the wireless network is detected.

11.2. AirportIQ® Safety Management System (SMS)

Safety Management Systems are becoming a standard throughout the aviation industry. Per FAA Advisory Circular 150/5200-37A, SMS emerged as a recognized safety methodology as investigative inquiries after accidents began focusing on accident prevention and on how and why accidents occur rather than just reaction. It is recognized as a forward thinking process in aviation safety by a number of organizations including the FAA and ICAO.

AirportIQ® Safety Management System (SMS) provides a turnkey solution to help airports achieve compliance with Federal requirements to manage safety and risk activities. The web-based system tracks, reports, analyzes and communicates information about potential safety risks across all aspects of an airport's operation. Data entry screens can be customized to fit the requirements of each user group within an organization, and customizable alerts, graphic trend analysis and GIS mapping visualizations allow quick identification and targeting of risk factors throughout the airport. Standardized and customizable reports facilitate the production of documentation necessary for compliance with Federal SMS regulations.

The goal of SMS is to improve an airport's safety posture by preventing and managing safety issues through the detection, assessment, management, and reporting of safety hazards and risks. Airport personnel from safety staff, to supervisors, to those at the executive level, as well as the general public, stand to benefit from SMS as it provides a systematic, guided methodology for reporting safety issues, identifying and analyzing hazards, assessing risk, mitigating risk, and ensuring that corrective action has been taken to reduce risk, all the while communicating key information among the multiple airport personnel involved. It provides a value-added approach to understand safety issues and their root causes, and to reveal how these contribute to safety trends over time to improve airport safety.

SMS Features:

- Configuration and Flexibility
- Ability To Report, Evaluate and Triage Safety Issues
- Dashboard Summarizing Safety Issues And Associated Hazards
- Ability to Develop and Monitor Mitigation Plans and Corrective Actions
- Provides Trends, Charts, Plots and Alerts Configured for Each User in Each Department
- Aligns with Current FAA Advisory Circular

11.3. AirportIQ® Automated Passport Control (APC) Kiosk Software

Airport IQ Automated Passport Control (APC) provides a turnkey interface to the Customs and Border Protection's (CBP) Automated Passport Control service. This service allow the traveler to electronically process through the CBP's primary inspection area which expedites the traveler's entry into the country. The **Airport IQ Automated Passport Control (APC) Kiosk Software** captures the traveler's document, face picture, fingerprints (if required), and answers to declaration questions. Once this information is capture it is submitted through a secure connection to CBP. CBP then analyzes this information and returns a code indicating that traveler is approved for entry or needs more screening along with the flight the traveler arrived on. The traveler then verifies their arriving flight and a receipt is printed indicating passage granted or further screening is needed. The traveler then takes their receipt and proceeds to the primary inspection booth where the CBP officer reviews the receipt, traveler's documents and asks them questions about their travel. The CBP officer will then approve their entry or refer the traveler for further screening.

The goal of the APC application is to streamline the entry process by screening the travelers electronically before they meet with a CBP officer. In addition to allowing the CBP officer to focus on travelers that require more screening it also shortens the time spent in the Federal Inspection Station allowing more travelers to make their connecting flights.

Airport IQ APC Kiosk Software Features:

- Automated Document Capture
- Automated Fingerprint Capture
- Secure Communication with CBP

- Intuitive Touch Screen Design
- Color Photo Capture
- Accessible Design

12. RIGHT-TO-COPY PRICING

The Contractor shall insert the discounted pricing for right-to-copy licenses. **Not Applicable.**

13. QUANTITY DISCOUNTS

Quantity discounts from listed software license fees for multiple airports owned and/or operated by an ordering activity are indicated below:

<u>Quantity</u>	<u>Discounts</u>
2 nd Airport	25% Discount
3 rd Airport	40% Discount
4 th or more Airport	50% Discount

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

NOTE: All non-professional labor categories must be incidental to, and used solely to support professional services, and cannot be purchased separately.

1. SCOPE

- a) The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b) The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a) Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b) The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c) Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a) Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b) All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a) The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b) The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c) The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d) Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
 - 1) Cancel the stop-work order; or
 - 2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - 1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - 2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS

(MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS - COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I - OCT 2008)

(DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

- a) Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

- b) To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:

- a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - 1) The offeror;
 - 2) Subcontractors; and/or
 - 3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

GCR Inc. provides comprehensive IT services (Database Management, Application Design and Testing, website hosting, etc.) for government agencies and private sector corporations. The following is a list of the job descriptions offered by GCR and their associated hourly rates:

Program Manager (CLNO 001)

Specialized Experience: Must demonstrate proven supervisory and management skills in the assessment and develop of IT initiatives.

General Experience: Must have a complete understanding of and experience in project development from inception to deployment and a demonstrated ability to provide guidance and direction in multiple tasks associated with the design and implementation of software systems and relevant hardware.

Proven experience in understanding program requirements, the ability to review and evaluate all work being performed within a project, and adjust the funds and resources as required to successfully complete a program or project.

Responsibilities: Provides leadership and leadership in all areas of software development and implementation. Focus areas include engineering, systems analyst, development and implementation. Confers with client and project manager to provide technical advice and to assist with problem resolution. Leads funding and resource selection efforts. Identifies all task responsibilities and reports any changes or suggestions for improvement to the client and/or Senior Management.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
12	8	10	6	8	5	6	4	4	2

Quality Assurance Manager (CLNO 002)

Specialized Experience: Must have the capability to define quality procedures in conjunction with operating staff and the setting up and maintaining controls and documentation procedures for the design and implementation of client-server and web-enabled systems. Must be able to collate and analyze performance data and charts against defined parameters and ensure that tests and procedures are properly understood, carried out and evaluated and that product modifications are investigated if necessary. Capable of supervising technical staff in carrying out tests of computer software and writing technical and management systems reports.

General Experience: Must have excellent written and oral communication skills and the ability to develop clear and concise reporting on the performance of software to meet the design specifications or the quality of a system being produced during the course of a project. Must be able to communicate effectively with Program and Project Managers and to assist in the development of corrective actions in a project if required.

Responsibility: Maintains the level of quality throughout the project life cycle. Maintains a process for evaluating software systems and associated documentation. Conducts formal and informal reviews. Reviews software and related documentation for correctness, adherence to concept and standards. Coordinates problem solutions and user satisfaction.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
10	6	8	5	6	4	4	2	3	1

Senior Project Manager (CLNO 003)

Specialized Experience: Must be capable of planning, executing, and successfully closing the work associated with the design of software applications and the ability to accomplish the stated objectives in the implementation of the software.

General Experience: Must have excellent written and oral communication skills and the ability to develop clear and attainable project objectives, building the project requirements, and managing the triple constraint for projects (cost, time, and scope). Must be capable of overseeing the actions of multiple projects through the supervision of multiple Project Managers.

Responsibilities: Manages programmers, analysts, technicians, testers, and other Project Managers in the performance and delivery on a contract(s). Tasks may include systems design, analysis, programming, evaluation, installation, and testing an application. Has responsibility for monitoring the daily activity on a project or a group of projects.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
16	10	14	5	12	4	10	3	8	2

Project Manager (CLNO 004)

Specialized Experience: Must be capable of planning, executing, and successfully closing the work associated with the design of software applications and the ability to accomplish the stated objectives in the implementation of the software.

General Experience: Must have excellent written and oral communication skills and the ability to develop clear and attainable project objectives, building the project requirements, and managing the triple constraint for projects (cost, time, and scope). If necessary, must be capable of overseeing the actions of multiple projects through the supervision of Junior Project Managers.

Responsibilities: Under supervision by a Senior Project Manager, assists in managing programmers, analysts, technicians, testers, and others in the performance and delivery on a contract. Tasks may include systems design, analysis, programming, evaluation, installation, and testing an application.

Has responsibility for monitoring the daily activity on a project or a group of projects.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
14	8	12	4	10	2	8	2	6	2

Junior Project Manager (CLNO 005)

Specialized Experience: Must be capable of planning, executing, and successfully closing the work associated with the design of software applications and the ability to accomplish the stated objectives in the implementation of the software.

General Experience: Must have excellent written and oral communication skills and the ability to develop clear and attainable project objectives, building the project requirements, and managing the triple constraint for projects (cost, time, and scope).

Responsibilities: Under supervision by a Senior Project Manager, assists in managing programmers, analysts, technicians, testers, and others in the performance and delivery on a contract. Tasks may include systems design, analysis, programming, evaluation, installation, and testing an application. Has responsibility for daily project activity and monitoring.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
12	6	10	2	18	1	6	1	4	1

Senior Programmer (CLNO 006)

Specialized Experience: Must have experience as an applications programmer on both client/server and web-enabled, large-scale database management systems. Must have a working knowledge of computer equipment and the ability to develop complex software to satisfy design objectives.

General Experience: Must include experience in managing and performing software engineering activities and the assessment of legacy systems to consider expansion and efficiency enhancements. Use of design tools and techniques, object oriented principles and experience with the functional, technical, and operational architecture of large and complex information systems is desired. Must have managerial experience and excellent written and oral communication skills.

Responsibilities: Has the ability to lead meetings with upper management and the assessment team members to define business systems requirements and resolve problems in existing processes. Works with management to define business systems requirements and resolve problems in existing jobs.

Works as a member of an assessment team to analyze application software currently in use and has the capabilities to supervise Programmers. As a result of the assessment and recommendations for improvement, leads the development of system design specifications and the preparation of system design documents. Tests and reviews program test data and leads the testing and the documentation of system errors and failures. Able to debug errors within a program module. Analytical skills are good with the ability to debug errors caused by inconsistencies between different parts of the same system. Can read an entity relationship diagram and use it as part of the analysis/solution process. Reviews program and system documentation.

Under supervision, performs technical tasks using standard and non-standard analysis design, and programming methods and techniques. Analyze problems in terms of user requirement, input data and form, output data and form. Develops coding level flow charts and associated descriptive text from general program statements, and code assigned segments of a program using machine and/or other program languages. Assists in developing test routines and data.

Education/Experience Alternates:

No Degree	Associate's	Bachelor's	Master's	Ph.D.

Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
12	8	10	6	8	5	6	4	4	2

Programmer (CLNO 007)

Specialized Experience: Must have experience as an applications programmer on both client/server and web-enabled, large-scale database management systems. Must have a working knowledge of computer equipment and the ability to develop complex software to satisfy design objectives.

General Experience: Must include experience in managing and performing software engineering activities and the assessment of legacy systems to consider expansion and efficiency enhancements. Use of design tools and techniques, object oriented principles and experience with the functional, technical, and operational architecture of large and complex information systems is desired.

Responsibilities: Works with management to define business systems requirements and resolve problems in existing jobs. Works as a member of an assessment team to analyze application software currently in use and has the capabilities to supervise Junior Programmers. As a result of the assessment and recommendations for improvement, will develop system design specifications and prepare system design documents. Tests and reviews program test data and leads the testing and the documentation of system errors and failures. Able to debug errors within a program module. Analytical skills are good with the ability to debug errors caused by inconsistencies between different parts of the same system. Can read an entity relationship diagram and use it as part of the analysis/solution process.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
10	7	8	5	6	3	4	2	3	1

Junior Programmer (CLNO 008)

Specialized Experience: Must have experience as an applications programmer on both client/server and web-enabled, large-scale database management systems. Must have a working knowledge of computer equipment and the ability to develop complex software to satisfy design objectives.

General Experience: Must include experience in managing and performing software engineering activities and the assessment of legacy systems to consider expansion and efficiency enhancements. Use of design tools and techniques, object oriented principles and experience with the functional, technical, and operational architecture of large and complex information systems is desired.

Responsibilities: Works with management to define business systems requirements and resolve problems in existing jobs. Works as a member of an assessment team to analyze application software currently in use. As a result of the assessment and recommendations for improvement, will develop system design specifications and prepare system design documents. Tests and reviews program test data and leads the testing and the documentation of system errors and failures.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.

8	5	6	4	4	2	3	1	2	1
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Technical Writer (CLNO 009)

Specialized Experience: Must demonstrate experience in writing, reviewing and /or editing of Requirements Documents, User's Manuals, or other technical documents associated with the design and implementation of software.

General Experience: Must include work that provides a thorough knowledge of the structure and content of software design and use documents and a thorough understanding of applicable Government and/or industry standards.

Responsibilities: Provides documentation support for strategic, tactical, and operational level planning and process assessment in the design and implementation of software. Prepares and edits documents related to assessments of software design, testing, and utilization. Provides documentation and project library support to the application design and implementation team members.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
8	4	6	3	4	2	2	1	0	0

Help Desk Technician (CLNO 010)

Specialized Experience: Requires ability to diagnose, troubleshoot and client issues by employing strong listening and communication skills. Must have creative problem-solving skills to assist clients.

General Experience: Must be proficient in the use of telephone and computer hardware/software. Must have good communication skills. Good people skills and strong writing skills are essential.

Responsibilities: Serves as the point of contact for troubleshooting hardware/software, PC and printer problems. Provides phone and in person support to users relative to the custom applications.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
1	1	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Testing Specialist (CLNO 011)

Specialized Experience: Must have at least two (2) years of software testing experience of custom applications.

General Experience: Must have at least four (4) years of experience in the computer software development industry.

Responsibilities: Develops complex testing plans and procedures for applications and systems. Develops processes and procedures used by testing specialists to conduct Quality Control and Quality Assurance audits of applications and developed systems.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
12	6	10	6	6	4	2	1	0	0

Jr. Testing Specialist (CLNO 012)

Specialized Experience: Must be able to implement and document software testing procedures.

General Experience: Must be comfortable in the use of software systems and general familiarity with desktop and web-enabled applications.

Responsibilities: Implements testing plans and procedures, and conducts testing of software and web-enabled applications. Documents the performance of the applications and any errors or modifications that should be completed to have the application perform as intended.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
10	4	4	2	2	1	0	0	0	0

Graphic/Web Designer (CLNO 013)

Specialized Experience: Ability to use available graphics software tools, multimedia applications, and webpage development tools.

General Experience: Must be comfortable in the use of software systems and general familiarity with desktop and web-enabled applications.

Responsibilities: Provides a wide variety of graphics services to project managers and application developers. Develops web pages and web site layouts. Experienced in the use of Adobe, Macromedia, and various web development tools.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
8	4	7	3	5	2	3	1	0	0

GIS Specialist (CLNO 014)

Specialized Experience: Active management, processing, maintaining, and analyzing of GIS and Geospatial data. Development of projects, applications, maps, and other products required to support requesting activities.

General Experience: Must include work that provides a thorough knowledge of the fundamental use of GIS applications and the graphical display of data.

Responsibilities: Geographic Information Systems trained technician in ESRI products with responsibility for map production and project layouts. Possesses skills in Avenue Scripting and Visual Basic development.

Registers CAD drawings to geographic coordinate systems using GIS software tools and techniques.
Investigates/analyzes Geospatial Database management system problems.

Education/Experience Alternatives:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
12	5	9	4	7	3	5	2	3	1

Systems Analyst (CLNO 015)

Specialized Experience: Experience in the development of software specifications and the analysis of procedures and systems to refine their formulation and convert to automated processes.

General Experience: Has the ability to adapt to new situations and environments. Possesses keen troubleshooting skills and a thorough understanding of the design and implementation of automated systems.

Responsibilities: Acts as the lead in performing systems analysis of computer and communications network systems. Oversees the overall installation of computer operating systems, network and application software. Analyzes and evaluates user needs and identifies resource requirements for each task to determine the functional requirements of automated systems. Conceptualizes, develops, and implements complex systems designed to meet clients' requirements.

Education/Experience Alternatives:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
7	3	6	2	3	1	0	0	0	0

Computer Support Technician (CLNO 016)

Specialized Experience: Information technology experience in Help Desk, databases, and/or computer software applications.

General Experience: Must be comfortable in the use of software systems and general familiarity with desktop and web-enabled applications.

Responsibilities: Works under the supervision of a Project Manager to perform a variety of customers support tasks. Interfaces with customer to initially record and diagnose support calls, and providing Level I support for applications developed by firm. Logs support activities related to request, including tracking request through completion.

Education/Experience Alternatives:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
10	4	8	4	4	2	0	0	0	0

Documentation Specialist (CLNO 017)

Specialized Experience: Experience in the preparation of technical documents relative to the design and implementation of computer software systems including research or the application of Government and industry documentation standards.

General Experience: Must be proficient in technical writing and have documentation experience pertaining to all aspects of the most current data processing tools.

Responsibilities: Responsible for all documentation efforts, including directing the work of others in the completion of assigned documentation work. Organizes and analyzes all available technical literature and drafts copy as required. Uses software tools to produce all published documents required for the successful completion of a project.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
9	4	7	3	5	2	3	1	0	0

Senior Analyst (CLNO 018)

Specialized Experience: Must demonstrate the ability to work independently and possesses supervisory skills to direct the analysis of processes and the design of software applications for large, complex systems including experience in database management concepts. Has a working knowledge of software systems design and implementation for Internet connectivity. Must have the ability to formulate thorough process designs for use by computer programmers in the writing, testing and debugging of software.

General Experience: Proven experience in having responsibility for assignments relating to the design and implementation of software. Ability to work independently on projects involving complex processes and an ability to support multiple systems analyses at any given time.

Responsibilities: Analyzes very complex business information, including financial and transactional if necessary, to formulate database designs, screen layouts, technical reports, and information flow throughout a system. Often supervises or provides technical direction for an Analyst or team of Analysts in their projects. Prepares milestone status reports and deliverable schedules on project status to colleagues, subordinates, and end users. Coordinates with Project Managers to ensure solutions to problems and customer satisfaction.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
12	6	10	5	8	4	4	2	2	0

Analyst (CLNO 019)

Specialized Experience: Must have the ability to work independently or with minimal direction on the analysis and design of software applications including experience in database management concepts. Must have experience in assessing and adapting/improving business processes through the design and implementation of computer software.

General Experience: Must have exceptional written and oral communication skills, capable of maintaining quality communication with Task/Project Managers to insure the successful completion of a project to the satisfaction of the client. Must have a strong working knowledge of the Microsoft Office suite of products (or comparable word-processing/business software).

Responsibilities: Collects and gathers business requirements from clients and subject matter experts to determine

the needed features and functions of computer applications and systems. Works independently or under the direction of a Senior Analyst to provide quality and timely resolution to complex processes. Analyzes the business processes to formulate database designs, screen layouts, technical reports, and information flow as architectural components in the design of process improvements.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
7	3	6	2	3	1	0	0	0	0

Administrative Specialist (CLNO 020)

Specialized Experience: No specialized experience is required for this position

General Experience: This is an entry-level position that requires minimal general experience. Must have a strong working knowledge of the Microsoft Office suite of products (or comparable word- processing/business software).

Responsibilities: Provides administrative support to a project team including documentation, word processing, project communication, visitor control, and event administration.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
1	1	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Subject Matter Expert III (CLNO 021)

Specialized Experience: Subject Matter Expert in functional areas such as Disaster Recovery, Grant Management, etc. or technical disciplines such as computer system design. Extensive experience as technical lead or Project Manager. Oversees the development and implementation of automated systems for public agencies. (e.g. serving as Project Manager for complex programs and responsible for the overall execution and administration of activities uniquely associated with "Close Out" of Public and Individual assistance programs as defined by the Stafford Act.) With expertise in a specific industry, provides oversight of automated systems developed uniquely for a client to organize and compile data as required by that agencies responsibility to satisfy the requirements of a federal/state law or regulation.

General Experience: Must have excellent written and oral communication skills and serves as the day-to-day contact with the client to assure that all assigned personnel are performing within the contract scope. Responsible for the compilation of all data and the formulation of automated reports to satisfy the reporting of the status of all contracts to federal/state agencies.

Responsibilities: Manages Subject Matter Expert levels I, II, and III and system developers in the performance and delivery of solutions to satisfy the requirements of a client. Tasks may include systems design, analysis, evaluation of automated reports, and presentation of report findings to the client. Has responsibility for monitoring the daily activity on a project or a group of projects. Typical commercial job titles: Project Manager, Systems Manager, IT Consulting Manager.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
16	10	14	5	12	4	10	3	8	2

Subject Matter Expert II (CLNO 022)

Specialized Experience: Must have working knowledge of a functional area such as Disaster Recovery, Grant Management, etc. or technical disciplines such as computer system design. Extensive experience as a Supervisor or Manager of subject matter specialists. (e.g. serving as Supervisor for multiple specialists participating in the execution of activities uniquely associated with "Close Out" of Public and Individual assistance programs as defined by the Stafford Act.)

General Experience: Must include experience in managing staff and overseeing multiple projects. Responsible for reviewing data entry and the formulation of automated reports to monitor the status of all contracts to federal/state agencies.

Responsibilities: Manages Subject Matter Experts levels I and II and system developers in the performance and delivery of solutions to satisfy the requirements of a client. Tasks may include systems design, analysis, evaluation of automated reports, and presentation of reports to the Project Manager. Has responsibility for monitoring the daily activity of multiple projects. Typical commercial job titles: Supervisor, Closeout Supervisor, Manager.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
16	10	14	5	12	4	10	3	8	2

Subject Matter Expert I (CLNO 023)

Specialized Experience: Must have extensive knowledge of a functional area such as Disaster Recovery, Grant Management, etc. or technical disciplines such as computer system design. (e.g. serving as a "Closeout Specialist" participating in the execution of activities uniquely associated with "Close Out" of Public and Individual assistance programs as defined by the Stafford Act.)

General Experience: Must be proficient in the use of computers and the collection and maintenance of data required to satisfy the reporting requirements of a project that may include the distribution of federal or state funds. Responsible for the assemblage and entry of required data into automated systems and the formulation of reports to monitor the status of reporting to Supervisors or Project Managers.

Responsibilities: Review of documentation that must be maintained relative to a federal/state program, assemblage of the data, data entry, and development of automated/customized reports for use by Supervisors, Project Managers, or the client. Is responsible for monitoring the collection and accuracy of data for multiple projects on a daily basis. Typical commercial job titles: Closeout Specialist, Grant Manager, Hazard Mitigation Analyst.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
8	5	6	4	4	2	3	1	2	1

Cost Estimator (CLNO 024)

Specialized Experience: Must have working knowledge of a functional area such as Disaster Recovery, Grant Management, etc. or technical disciplines such as computer system design and extensive experience in the development of cost estimates for projects within a defined region of the United States.

General Experience: Must be proficient in the use of computers and the collection and maintenance of data required in the development of cost estimates for projects. Responsible for the assemblage and entry of costing data into automated systems and the formulation of reports to provide automated reporting to Subject Matter Specialists, Supervisors, and Project Managers.

Responsibilities: Preparation of cost estimates for projects and the assemblage of the necessary data, data entry, and development of automated/customized costing reports for use by Supervisors, Project Managers, or the client. Is responsible for monitoring the collection and accuracy of cost data for multiple projects on a daily basis.

Education/Experience Alternates:

No Degree		Associate's		Bachelor's		Master's		Ph.D.	
Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.	Gen.	Spec.
8	5	6	4	4	2	3	1	2	1

GCR Inc. Authorized GSA Price List
AirportIQ® Automated Passport Control (APC) Kiosks
Special Item Number 132-8 (Purchase of New Equipment)
Special Item Number 132-12 (Equipment Maintenance)

Product/Item Name	Part Number	Description	Manufacturer	GSA Price w/IFF	Warranty	Country of Origin
GCR APC Kiosk Hardware (SIN 132-8)						
AirportIQ APC Kiosk (Visitor Version)	GCR-NMDAPC1	(1) Nomad NDI-22P Kiosk Standard Kiosk 22" LCD touchscreen (Portrait), 1680 x 1050 resolution Rugged fiberglass / steel construction Hardware powder coated finish Backdoor key access to printer Fastenable to floor Standard Computing Platform Optiplex 7010 Ultra Small EPA Base Core i3-3220 / 3.3 GHz 4 GB / 16 GB RAM 320BG, 2.5, SATA 3Gb/s Onboard Graphics Windows 7 Professional 64-bit (1) CS500E Passport Scanner, Camera, and ADA components (1) 3M KR9 Fingerprint Scanner	GCR Inc.	\$ 23,765	3 Years	USA
AirportIQ APC Kiosk (US Version)	GCR-NMDAPC2	(1) Nomad NDI-22P Kiosk Standard Kiosk 22" LCD touchscreen, 1680 x 1050 resolution Rugged fiberglass / steel construction Hardware powder coated finish Backdoor key access to printer Fastenable to floor Standard Computing Platform Optiplex 7010 Ultra Small EPA Base Core i3-3220 / 3.3 GHz 4 GB / 16 GB RAM 320BG, 2.5, SATA 3Gb/s Onboard Graphics Windows 7 Professional 64-bit (1) CS500E Passport Scanner, Camera, and ADA components	GCR Inc.	\$ 21,762	3 Years	USA
AirportIQ APC Kiosk (Visitor Version 3)	GCR-NMDAPC3	(1) Nomad NDI-22P Kiosk Standard Kiosk 22" LCD touchscreen (Portrait), 1680 x 1050 resolution Rugged fiberglass / steel construction Hardware powder coated finish Backdoor key access to printer Fastenable to floor Standard Computing Platform Dell T1700 SFF Core i7-3220 / 3.3 GHz 4 GB / 16 GB RAM 320BG, 2.5, SATA 3Gb/s Onboard Graphics Windows 7 Professional 64-bit (1) CS500E Passport Scanner, Camera, and ADA components (1) CrossMatch Guardian Fingerprint Kiosk Module Scanner	GCR Inc.	\$ 25,330	3 Years	USA
AirportIQ APC Kiosk Retrofit Kit	GCR-NMDAPC-Ret	Dell PC T1700, i7,16gb, Raid 1 PC SFF Bracket PC Universal Bracket Logitech C930e Kit Logitech C930e Camera Custom VKP80III thermal printer Camera Bracket Camera Bezel Cross Match Module Kit Cross Match Blue Light Module Cross Match/3M KR9000 Control Panel Cross Match/3M KR9000 Shelving System Camera & Availability Light System	GCR Inc.	\$7,411	3 Years	USA
Options - These Items may only be ordered at the time the Kiosk Products are Ordered (SIN 132-8)						
APC Kiosk Overhead Monitor	GCR-NMDDS1	32" Digital Overhead Display	GCR Inc.	\$ 1,713	3 Years	USA
APC Kiosk Custom Wood Trim	GCR-NMDTRWD	Custom Wood Trim Package for APC-CBP Kiosks	GCR Inc.	\$ 927	3 Years	USA
APC Kiosk Custom Chrome Trim	GCR-NMDTRCM	Custom Chrome Trim Package for APC-CBP Kiosks	GCR Inc.	\$ 1,854	3 Years	USA
APC Kiosk Security Visor	GCR-NMDSECV	Security/Privacy Visor for APC-CBP Kiosks	GCR Inc.	\$ 186	3 Years	USA
GCR APC Kiosk Support & Service (SIN 132-12)						
APC Kiosk Set-up	GCR-SRV-SET	Set-up and testing of Kiosk software	GCR Inc.	\$ 279	1 Year	USA
APC Kiosk SD Service	GCR-SRV-SUP1	3-Year Same Day Service (9-5) of APC-CBP Kiosks	GCR Inc.	\$ 2,368	1 Year	USA
APC Kiosk ND Service	GCR-SRV-SUP2	3-Year Next Day Service (9-5) of APC-CBP Kiosks	GCR Inc.	\$ 1,375	1 Year	USA

GCR Inc. Authorized GSA Price List

AirportIQ® Enterprise Reporting & Operations (AERO) AirportIQ® Safety Management System (SMS) AirportIQ® Automated Passport Control (APC) Kiosk Software

Special Item Number 132-33 (Perpetual Software License) Special Item Number 132-34 (Maintenance of Software as a Service)

Part Number	Product Description	GSA Price (inclusive of IFF)
Special Item Number 132-33 (Perpetual Software License)		
AIQ-SM-AERO-SW	AirportIQ Enterprise Reporting & Operations (AERO) software for a Small airport with less than 500,000 annual enplanements. Pre-configured, tablet based solution, cloud hosted, 15 preconfigured forms.	\$24,495 / each
AIQ-SM-AERO-SPT	One (1) year of maintenance and support for Small AERO Software.	\$5,880 / year
AIQ-MD-AERO-SW	AirportIQ Enterprise Reporting & Operations (AERO) software for a Medium airport with less than 2m annual enplanements. Full configurable solution with Forms Designer, cloud hosted.	\$56,840 / each
AIQ-MD-AERO-SPT	One (1) year of maintenance and support for Medium AERO Software.	\$9,800 / year
AIQ-LG-AERO-SW	AirportIQ Enterprise Reporting & Operations (AERO) software for a Large airport with more than 2m annual enplanements. Full configurable solution with Forms Designer, cloud hosted, 5 days on-site support.	\$97,020 / each
AIQ-LG-AERO-SPT	One (1) year of maintenance and support for Large AERO Software.	\$17,640 / year
AIQ-SM-SMS-SW	AirportIQ Safety Management System (SMS) software for a Small airport with less than 500,000 annual enplanements. Pre-configured, tablet based solution, cloud hosted.	\$45,000 / each
AIQ-SM-SMS-SPT	One (1) year of maintenance and support for Small SMS Software.	\$9,000 / year
AIQ-MD-SMS-SW	AirportIQ Safety Management System (SMS) software for a Medium airport with less than 2m annual enplanements. Full configurable solution, cloud hosted.	\$55,000 / each
AIQ-MD-SMS-SPT	One (1) year of maintenance and support for Medium SMS Software.	\$11,000 / year
AIQ-LG-SMS-SW	AirportIQ Safety Management System (SMS) software for a Large airport with more than 2m annual enplanements. Full configurable solution, cloud hosted.	\$70,000 / each
AIQ-LG-SMS-SPT	One (1) year of maintenance and support for Large SMS Software.	\$14,000 / year
AIQ-APC-SW	AirportIQ Automated Passport Control (APC) Kiosk Software	\$11,500 / kiosk
AIQ-APC-SPT	One (1) year of maintenance and support for one (1) APC Kiosk	\$4,750 / kiosk / year
AIQ-APC-HOST	One (1) year of maintenance, support and cloud hosting for one (1) APC Kiosk	\$6,750 / kiosk / year
AIQ-APC-MGSV	One (1) year of maintenance, support and managed services for one (1) APC Kiosk	\$16,000 / kiosk / year

GCR Inc. Authorized GSA Price List (Cont'd)

AirportIQ® Enterprise Reporting & Operations (AERO) AirportIQ® Safety Management System (SMS) AirportIQ® Automated Passport Control (APC) Kiosk Software

Special Item Number 132-33 (Perpetual Software License) Special Item Number 132-34 (Maintenance of Software as a Service)

Part Number	Product Description	GSA Price (inclusive of IFF)
Special Item Number 132-34 (Maintenance of Software as a Service)		
AIQ-SM-AERO-SaaS	AirportIQ Enterprise Reporting & Operations (AERO) software for a Small airport with less than 500,000 annual enplanements. Pre-configured, tablet based solution, cloud hosted, 15 preconfigured forms. 36 month commitment.	\$1,425 / month
AIQ-MD-AERO-SaaS	AirportIQ Enterprise Reporting & Operations (AERO) software for a Medium airport with less than 2m annual enplanements. Full configurable solution with Forms Designer, cloud hosted. 36 month commitment.	\$2,376 / month
AIQ-LG-AERO-SaaS	AirportIQ Enterprise Reporting & Operations (AERO) software for a Large airport with more than 2m annual enplanements. Full configurable solution with Forms Designer, cloud hosted, 5 days on-site support. 36 month commitment.	\$4,753 / month
AIQ-SM-SMS-SaaS	AirportIQ Safety Management System (SMS) software for a Small airport with less than 500,000 annual enplanements. Pre-configured, tablet based solution, cloud hosted. 36 month commitment.	\$2,376 / month
AIQ-MD-SMS-SaaS	AirportIQ Safety Management System (SMS) software for a Medium airport with less than 2m annual enplanements. Full configurable solution, cloud hosted. 36 month commitment.	\$4,753 / month
AIQ-LG-SMS-SaaS	AirportIQ Safety Management System (SMS) software for a Large airport with more than 2m annual enplanements. Full configurable solution, cloud hosted. 36 month commitment.	\$7,129 / month

GCR Inc. Authorized GSA Price List
Information Technology (IT) Professional Services
Special Item Number 132-51

CLNO	Skill Category	Contractor Site	Government Site
001	Program Manager	\$ 164.45	\$ 134.85
002	Quality Assurance Manager	\$ 108.85	\$ 89.25
003	Senior Project Manager	\$ 135.96	\$ 111.49
004	Project Manager	\$ 108.28	\$ 88.79
005	Junior Project Manager	\$ 81.60	\$ 66.91
006	Senior Programmer	\$ 115.37	\$ 94.60
007	Programmer	\$ 95.14	\$ 78.01
008	Junior Programmer	\$ 80.26	\$ 65.81
009	Technical Writer	\$ 86.14	\$ 70.98
010	Help Desk Technician	\$ 68.59	\$ 56.04
011	Testing Specialist	\$ 54.26	\$ 44.49
012	Jr. Testing Specialist	\$ 38.76	\$ 31.79
013	Graphic/Web Designer	\$ 71.40	\$ 58.56
014	GIS Specialist	\$ 118.71	\$ 97.33
015	Systems Analyst	\$ 95.35	\$ 77.89
016	Computer Support Technician	\$ 65.38	\$ 53.61
017	Documentation Specialist	\$ 86.04	\$ 70.29
018	Senior Analyst	\$ 94.96	\$ 77.87
019	Analyst	\$ 69.66	\$ 57.13
020	Administrative Specialist	\$ 54.16	\$ 44.42
021	Subject Matter Expert III	\$ 231.73	\$ 191.43
022	Subject Matter Expert II	\$ 172.28	\$ 143.57
023	Subject Matter Expert I	\$ 110.83	\$ 90.93
024	Cost Estimator	\$ 110.83	\$ 90.93



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